	Billing	MSRP	DIR	DIR				
Catgegory / PN Service Categories/Manufacturer/Product Line/Subscriptions	Туре	List	Discount	Price				
laaS: Amazon Web Services (AWS) – All Services in all US Regions & GovCloue	d							
Amazon Web Services (AWS) is a comprehensive cloud services platform that offers compute power, storage, content delivery, and growing list of emote computing and web services that organizations can use to deploy applications and services cost-effectively — with pay as you go flexibility, calability, and reliability.								
(Oregon), and GovCloud. Each Region has multiple "Availability Zones", which are distinct data are isolated from each other to prevent outages from spreading between Zones. Several service	WS is located in 4+ geographical "regions" in continental United States: US East (northern Virginia), U.S. West (northern California), U.S. West Oregon), and GovCloud. Each Region has multiple "Availability Zones", which are distinct data centers providing AWS services. Availability Zones re isolated from each other to prevent outages from spreading between Zones. Several services operate across Availability Zones (e.g., S3, DynamoDB) while others can be configured to replicate across Zones to spread demand and avoid downtime from failures.							
AWS GovCloud (US) is an isolated AWS Region designed to allow US government agencies and cloud by addressing their specific regulatory and compliance requirements. The AWS GovClou in Arms Regulations (ITAR) regulations as well as the Federal Risk and Authorization Managem	ıd (US) frame	work adheres	s to U.S. Interna	ational Traffic				
Amazon Web Services – US Regions & GovCloud								
Amazon EC2, S3, Route 53, CloudFront, RDS, DynamoDB, Elastic Cache, CloudWatch WorkDocs, Directory Services, RedShift, Clacier, SQS, SWF, Elastic MapSource, CLou			•	• •				
AWC multiples d MCDD Coloulator is suitable online at http://seleulator.co		h 4 ma 1						
AWS published MSRP Calculator is avilable online at: http://calculator.s3.amazonaws.	.com/index.	ntmi						
Avosys will provide customers with AWS MSRP on all SOWs								
AWS Support Packages								
Avosys Premium Support Package	15% of to	tal AWS sper	nd (pre-discounte	ed AWS spend)				
Total AWS Spend Workloads - Low Workload Sample	Monthly	\$1,000.00	+15.00%	\$150.00				
Total AWS Spend Workloads - Medium Workload Sample	Monthly	\$10,000.00	+15.00%	\$1,500.00				
Total AWS Spend Workloads - High Workload Sample	Monthly	\$25,000.00	+15.00%	\$3,750.00				

### Avosys Platform as a Services - ManagedCube Services

Avosys Platform as a Services is a collection of Managed Platform Software Solutions, including Managed Hosting, Managed IT Services and related Technical Services (collectively, "ManagedCube" Services) built on top of inter-connected, highly available computing, storage, networking, security and bandwidth components of leading laaS, PaaS cloud service providers, such as Amazon Web Services, Microsoft Windows Azure and partnered data centers. \*Note: Microsoft Azure must be purchased through an authorized Microsoft reseller.

Avosys PaaS pricing package is built upon customers choice of the following variables:

Host Location: Avosys has pre-built host locations to deliver its ManagedCube services providing custumer the choice of hosting their integrated workloads at Amazon Web Services (AWS), Microsoft Windows Azure or partnered data centers in Texas in Austin, Dallas, Houston and San Antonio.

**Platform Solution:** is the core solution being delivered as Managed Platform Service. Avosys continues to expand its portfolico PaaS offerings. Growing list for platform solutions include:

Director and Networking Services (AD, Group Policies, DHCP, DNS) Remote Access Gateway Services (RDP, SSL-VPN) Remote Hosted Applications (Microsoft RDP, Citrix XenApps) Identity and Access Services (Single Signon, Dual Factor Authentication, AAA) Managed IT Services (Monitoring, Backup, Antivirus, PAtch Managment) Security, Audit and COmpliance Support Services Data Encryption at Rest Managment Services System Cetner Services (Config, VMM, Backup, Operations) Certificate Key Management Services High Avilability Services (DR, Multi-Zone Regions, Replications) Scalability Services (Load Balancers, On-Demand Scaling)

**Platform Components:** Core laaS components on which the platform solution is built. Options for platform include:

Managed Cloud Servers Managed Cloud Storage Managed Cloud Backup Managed Cloud Desktops Managed Cloud Databases Managed Cloud Security: Firewall, VPN, Gateways Managed Cloud Availability:Load Balancers, Monitoring Managed Cloud DR: Replication, Archive, Zones, Regions Г

Software Product: Vendor software product on which the platform solution is built. Avosy ManagedCube PaaS offerings. Growing list of vendor options include: Microsoft SecureAuth SafeNet, Inc. Xceedium TrendMicro	s continues to expand its supported vendor lists to enhance its
Deployment Type: Customer is given the choice of deploying their workloads interconne	cted with Avosys PaaS from managed Multi-Tenant environment.
Options include:	
Shared Deployment - for turnkey fully managed customer workloads, managed by Avos	sys delivered form a shared Multi- I enant environment.
Hybrid Deployment - for hybrid co-managed customer workloads deployed in customer ManagedCube zone to access Avosys PaaS services. Customer is allowed access to the PaaS services are managed by Avosys.	
Dedicated Deployment - for highly secure isolaed deployments where both customer w customer. Customer and Avosys co-manage PaaS as a shared responsability.	orkloads and PaaS services is created for dedicated use for the
Customer Permise - for cloud workloads interconnected with customer premise, requiridedicated deployment in cloud is required to provide Avosys PaaS interconnected with wo	
License Type: used for all software components invovled in the PaaS solution from host Subscription - Per User	operating system to platform software. Options include:
Subscription - Per Processor or server instance	
Enterprise License	
Site Licesne Demo or Proof of concept temoporary licenses	
Environment Type: solution use case intended for cloud workload(s), including number of Demo or Proof of concept	of operating environments required. Options include:
Test and Development	
Production - Internal users	
Production - Internal and Extenral users	
High Avilability	
Contract Lenght: The number of months or years PaaS will be used.	

MCH-MS-Ecare ManagedCube Hosting: Essential Care Pack - Cloud OS Monitoring & Alerting Monthly 10.00% \$107.80	
	\$98.00
MCH-MS-Vcare ManagedCube Hosting: Vital Care Pack - Essential Care + Management Support Monthly 10.00% \$327.80	\$298.00
MCH-MS-Ccare ManagedCube Hosting: Critical Care Pack - Vital Care + Backup/DR/Replication Monthly 10.00% \$498.00+ Custom	Package
MCH-MS-DCcare ManagedCube Hosting: Custom Care Pack for Physical Server at Data Center Monthly 10.00% SOW Custom	Package
MCH-AP-AD ManagedCube Hosting: Application Pack - MS Active Directory Monthly 5.00% \$207.90	\$198.00
MCH-AP-Web ManagedCube Hosting: Application Pack - MS IIS Web App Server Monthly 5.00% \$155.40	\$148.00
MCH-AP-SQL ManagedCube Hosting: Application Pack - MS SQL Server Std Monthly 5.00% \$398.00+ Custom	•
MCH-AP-Exch ManagedCube Hosting: Application Pack - MS Exchange Server Monthly 5.00% SOW Custom	•
MCH-AP-SPS ManagedCube Hosting: Application Pack - MS Sharepoint Server Monthly 5.00% SOW Custom	
MCH-AP-RDGW ManagedCube Hosting: Application Pack - MS Remote Desktop Gateway Service: Monthly 5.00% SOW Custom	Package
MCH-AP-RDApp ManagedCube Hosting: Application Pack - MS Remote Desktop Application Servic Monthly 5.00% SOW Custom	Package
MCH-AP-RDTS ManagedCube Hosting: Application Pack - MS Remote Desktop Session/Terminal Monthly 5.00% SOW Custom	
MCH-AP-RDTS ManagedCube Hosting: Application Pack - Citrix XenApp Monthly 5.00% SOW Custom	
MCH-AP-RDTS ManagedCube Hosting: Application Pack - Citrix XenDesktop Monthly 5.00% SOW Custom	
MCH-AP-RDTS ManagedCube Hosting: Application Pack - Citrix XenMobile Monthly 5.00% SOW Custom	0
MCH-AP-RDTS ManagedCube Hosting: Application Pack - Citrix ShareFile Monthly 5.00% SOW Custom	Package
MCH-PS-AD ManagedCube Platform Directory & Networking Services (AD, Policies, DHCP, DN Monthly 5.00% SOW Custom	
MCH-PS-RDGW ManagedCube Platform Remote Access Gateway Services (RDP, SSL-VPN) Monthly 5.00% SOW Custom	
MCH-PS-IAS ManagedCube Platform Identity & Access Services (Single-Signon, Dual Factor, A Monthly 5.00% SOW Custom	Package
MCH-PS-MS ManagedCube Platform Management Services (Monitoring,Backup, AV, Patch) Monthly 5.00% SOW Custom	Package
	Package
MCH-PS-DER ManagedCube Platform Data Encryption at Rest Management Services Monthly 5.00% SOW Custom	•
MCH-PS-SCS ManagedCube Platform System Center Services (Config, VMM, Backup, Operatio Monthly 5.00% SOW Custom	Package
MCH-PS-Cert ManagedCube Platform Certificate Key Management Services Monthly 5.00% SOW Custom	Package
MCH-PS-HA ManagedCube Platform High Avilability Services (DR,Zones/Region Replications) Monthly 5.00% SOW Custom	
MCH-PS-Scale ManagedCube Platform Scalability Services (Load balancers, On-Demand scaling) Monthly 5.00% SOW Custom	Package

#### ManagedCube Platform: Microsoft Subscriptions SPLA & License Only (no management or maintenance)

	In software avilable as part of Mcirosoft Service Provider License Agreement (SPLA nsing is not a stand-alone offering thorugh this contract. Licensing provided is bundle ptions include:				
Licensing Type:					
User Subscription	Access License (SAL) per month				
Per vCPU or proc	essor Core per hosted server				
Operating Systems	::				
Windows Essentia					
Windows Standar					
WIndows Data Ce	enter Server				
Microsoft Applicati	on Software:				
Application Virtuli					
	L: Branch, Standard, Enterprise				
Dynamix AX Host					
-	asic, Standard, Enterprise, Enterprise Plus				
Forefront Endpoir					
Forefront Idenity	•				
-	ard, Plus, Enterprise				
Office SAL: Stand	•				
Project SAL: Stan	•				
	Standard, Enterprise				
	Stnadard, Enterprise				
	AL: Clinet Mgmt. Suite, Standard, Config Manager, Data Center				
Viso SAL: Standa	Desktop Services SAL				
	Janagment Services SAL				
	hanagment Services SAL				
	Platform: Trend Micro Subscriptions & Licensing only (no manag				
SDNM0001	SecureCloud OnPremise - Policy Based Encryption Key Management (1-25 users)		5.00%	\$1,300.00	\$1,235.00
SDNM0002	SecureCloud OnPremise - Policy Based Encryption Key Management (26-100 use		5.00%	\$1,105.00	\$1,049.75
SDNM0003	SecureCloud OnPremise - Policy Based Encryption Key Management (101-250 us		5.00%	\$939.00	\$892.05
SDNM0004	SecureCloud OnPremise - Policy Based Encryption Key Management (251-500 us		5.00%	\$798.00	\$758.10
SDNM0005	SecureCloud OnPremise - Policy Based Encryption Key Management (501-1000 u		5.00%	\$679.00	\$645.05
SDNM0006	SecureCloud OnPremise - Policy Based Encryption Key Management (1001-2500-	Lic	5.00%	\$557.00	\$529.15

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SDNN0013	SecureCloud SaaS - Annual Subscription Pricing	Lic	5.00%	\$308.00	\$292.60
SDNN0007	SecureCloud SaaS - Annual Subscription Pricing (1-25 users)	Lic	5.00%	\$1,014.00	\$963.30
SDNN0008	SecureCloud SaaS - Annual Subscription Pricing (26-100 users)	Lic	5.00%	\$832.00	\$790.40
SDNN0009	SecureCloud SaaS - Annual Subscription Pricing (101-250 users)	Lic	5.00%	\$681.00	\$646.95
SDNN0010	SecureCloud SaaS - Annual Subscription Pricing (501-1000 users)	Lic	5.00%	\$559.00	\$531.05
SDNN0011	SecureCloud SaaS - Annual Subscription Pricing (1001-2500 users)	Lic	5.00%	\$459.00	\$436.05
SDNN0012	SecureCloud SaaS - Annual Subscription Pricing (2501-5000 users)	Lic	5.00%	\$376.00	\$357.20
ManagedCube	Platform: SafeNet Inc. Subscriptions & Licensing only (no manag	ement or	maintena	nce)	
947-000221-001	ProtectV VMWARE Starter Kit, 1 YEAR SUBSCRIPTION) (25 VMs, 25 TB, 1	Lic	5.00%	\$24,250.00	\$23,037.50
	KeySecure k150, 1 ProtectV Manager)	210	0.0070	φ <u>2</u> 1,200.00	¢20,007.00
947-000059-001	KeySecure K150	Lic	5.00%	\$14,000.00	\$13,300.00
020-100016-002	One year of Plus maintenance service	Lic	2.00%	\$2,800.00	\$2,744.00
	SafeNet Technical Services (1 day)	per day	2.00%	\$2,250.00	\$2,205.00
ManagedCube	Platform: Xceedium Subscriptions & Licensing only (no manager	ment or ma	aintenanc	e)	
X-XAMI	Xsuite for AWS (Amazon Machine Image)	per Yr	5.00%	\$18,000.00	\$17,100.00
X-XAMI-HA	Xsuite for AWS (Amazon Machine Image)	per Yr	5.00%	\$6,000.00	\$5,700.00
X-XSCSRI-T	Xsuite Special Starter Suite for AWS – Classic (Includes Xsuite for AWS AMI + 5	per Yr	5.00%	\$24,000.00	\$22,800.00
	AWS Management Console users + 25 Xnode Licenses)		0.0078	φ24,000.00	ψ22,000.00
X-XNT1-T	Xceedium Xnode (GateKeeper + Password Authority) License 50 – 99	per Yr	5.00%	\$210.00	\$199.50
X-XNT2-T	Xceedium Xnode (GateKeeper + Password Authority) License 100 - 249	per Yr	5.00%	\$180.00	\$171.00
X-XNT3-T	Xceedium Xnode (GateKeeper + Password Authority) License 250-499	per Yr	5.00%	\$120.00	\$114.00
X-XNT4-T	Xceedium Xnode (GateKeeper + Password Authority) License 500 - 999	per Yr	5.00%	\$108.00	\$102.60
X-XNT5-T	Xceedium Xnode (GateKeeper + Password Authority) License 1000 - 2499	per Yr	5.00%	\$96.00	\$91.20
X-XNT6-T	Xceedium Xnode (GateKeeper + Password Authority) License 2500 - 4999	per Yr	5.00%	\$72.00	\$68.40
X-XNT7-T	Xceedium Xnode (GateKeeper + Password Authority) License 5000 - 999	per Yr	5.00%	\$60.00	\$57.00
X-XNT8-T	Xceedium Xnode (GateKeeper + Password Authority) License 10000+	per Yr	5.00%	\$54.00	\$51.30
X-XSC10U-T	Xceedium Xsuite AWS Management Console Users – 10 User License	per Yr	5.00%	\$3,000.00	\$2,850.00
X-XSC25U-T	Xceedium Xsuite AWS Management Console Users – 25 User License	per Yr	5.00%	\$6,000.00	\$5,700.00
	Xceedium Premium Maintenance and Support (24 x 7)		In	cluded in price	Included in price
	Xceedium Technical Services (1day)	per day	2.00%	\$2,000.00	\$1,960.00
	ACEEUIUIII TECHINCAI SEIVICES (TUAY)		2.00/0	Ψ2,000.00	ψ1.000.001

	1. One Foundation Software license is required per customer (and does not include any Node or AWS Console User licenses). *Note that						
	Special Software Bundles include a Foundation Software license. 2. Xsuite Cloud AMI configurations are annual term subscriptions only. The Annual Term Subscription price is calculated by theaddition of						
	all licensed components in the Annual Term column (Xsuite for AWS Appliance, AWS Console User Licenses, Node Licenses).						
	3. Minimum configuration for Xsuite Cloud requires Xsuite Cloud Foundation Software license plus 10 User License for AWS Console plus						
	<ul> <li>50 Xnode License (except for Special 5 User, 25 Xnode Bundle – See Xceedium Special Bundles section)</li> <li>4. Adding Nodes or AWS Console Users to an Annual Term Subscription license can be done at any time, but requires the Subscription be</li> </ul>						
	extended for a year from the time of additional purchase. Node/User counts can only be red						
	5. Only Xnodes can be used to manage Instances in AWS EC2 (meaning all nodes in AWS I	-	-				
	6. Node licenses must be licensed/subscribed for inpacks of 25						
	7. Separate clusters require separate Node licenses(even if they access the same devices).						
	8. Volume discount tier for Node Licenses is determined by adding the total number of nodes	(of any type) p	urchased to da	ate to the number			
	of nodes being purchased in current transaction.						
	Platform: SecureAuth Subscriptions & Licensing only (no management or mainte	nance)					
Manageaoabe	national occure Auth outscriptions a Electising only (no management of mainte	inance)					
SA-500-A-1	1-500 Discreet users per year - One (1) year right to use subscription license for reper User		\$19.50	\$18.53			
SA-1000-A-1	501-1000 Discreet users per year - One (1) year right to use subscription license fe per User	5.00%	\$16.84	\$16.00			
SA-2000-A-1	1001 - 2000 Discreet users per year - One (1) year right to use subscription license per User	5.00%	\$14.37	\$13.65			
SA-5000-A-1	2001- 5000 Discreet users per year - One (1) year right to use subscription license per User	5.00%	\$12.17	\$11.56			
SA-10000-A-1	5001- 10000 Discreet users per year - One (1) year right to use subscription licens per User	5.00%	\$9.66	\$9.18			
SA-25000-A-1	10001-25000 Discreet users per year - One (1) year right to use subscription licer per User	5.00%	\$7.87	\$7.48			
SA-50000-A-1	25001- 50000 Discreet users per year - One (1) year right to use subscription licer per User	5.00%	\$6.76	\$6.42			
SA-100000-A-1	50001- 100000 Discreet users per year - One (1) year right to use subscription lice per User	5.00%	\$5.66	\$5.38			
SA-200000-A-1	100001-200000 Discreet users per year - One (1) year right to use subscription lice per User	5.00%	\$4.94	\$4.69			
SA-500000-A-1	200001-500000 Discreet users per year - One (1) year right to use subscription lice per User	5.00%	\$4.36	\$4.14			
SA-600000-A-1	500001-600000 Discreet users per year - One (1) year right to use subscription lice per User	5.00%	\$3.25	\$3.09			
SA-500-B-1	1-500 Discreet users per year - One (1) year right to use subscription license for reper User	5.00%	\$22.43	\$21.31			
SA-1000-B-1	501-1000 Discreet users per year - One (1) year right to use subscription license fe per User	5.00%	\$19.36	\$18.39			
SA-2000-B-1	1001 - 2000 Discreet users per year - One (1) year right to use subscription license per User	5.00%	\$16.52	\$15.69			
SA-5000-B-1	2001- 5000 Discreet users per year - One (1) year right to use subscription license per User	5.00%	\$13.99	\$13.29			
SA-10000-B-1	5001- 10000 Discreet users per year - One (1) year right to use subscription licens per User	5.00%	\$11.11	\$10.55			
SA-25000-B-1	10001- 25000 Discreet users per year - One (1) year right to use subscription licer per User	5.00%	\$9.04	\$8.59			
SA-50000-B-1	25001- 50000 Discreet users per year - One (1) year right to use subscription licer per User		\$7.77	\$7.38			
SA-100000-B-1	50001- 100000 Discreet users per year - One (1) year right to use subscription lice per User		\$6.50	\$6.18			
SA-200000-B-1	100001-200000 Discreet users per year - One (1) year right to use subscription lice per User		\$5.68	\$5.40			
SA-500000-B-1	200001-500000 Discreet users per year - One (1) year right to use subscription lice per User		\$5.01	\$4.76			
SA-600000-B-1	500001-600000 Discreet users per year - One (1) year right to use subscription lice per User		\$3.74	\$3.55			

SA-500-C-1	1-500 Discreet users per year - One (1) year right to use subscription license for re	per User	5.00%	\$25.79	\$24.50
SA-1000-C-1	501-1000 Discreet users per year - One (1) year right to use subscription license for	per User	5.00%	\$22.26	\$21.15
SA-2000-C-1	1001 - 2000 Discreet users per year - One (1) year right to use subscription license	per User	5.00%	\$19.00	\$18.05
SA-5000-C-1	2001- 5000 Discreet users per year - One (1) year right to use subscription license	per User	5.00%	\$16.09	\$15.29
SA-10000-C-1	5001- 10000 Discreet users per year - One (1) year right to use subscription licens	per User	5.00%	\$12.77	\$12.13
SA-25000-C-1	10001- 25000 Discreet users per year - One (1) year right to use subscription licen	per User	5.00%	\$10.40	\$9.88
SA-50000-C-1	25001- 50000 Discreet users per year - One (1) year right to use subscription licen	per User	5.00%	\$8.94	\$8.49
SA-100000-C-1	50001- 100000 Discreet users per year - One (1) year right to use subscription lice	per User	5.00%	\$7.48	\$7.11
SA-200000-C-1	100001-200000 Discreet users per year - One (1) year right to use subscription lice	per User	5.00%	\$6.53	\$6.20
SA-500000-C-1	200001-500000 Discreet users per year - One (1) year right to use subscription lice	per User	5.00%	\$5.76	\$5.47
SA-600000-C-1	500001-600000 Discreet users per year - One (1) year right to use subscription lic	per User	5.00%	\$4.30	\$4.09
SA-500-D-1	1-500 Discreet users per year - One (1) year right to use subscription license for re	per User	5.00%	\$39.00	\$37.05
SA-1000-D-1	501-1000 Discreet users per year - One (1) year right to use subscription license for	per User	5.00%	\$33.67	\$31.99
SA-2000-D-1	1001 - 2000 Discreet users per year - One (1) year right to use subscription license	per User	5.00%	\$28.73	\$27.29
SA-5000-D-1	2001- 5000 Discreet users per year - One (1) year right to use subscription license	per User	5.00%	\$24.34	\$23.12
SA-10000-D-1	5001-10000 Discreet users per year - One (1) year right to use subscription licens	per User	5.00%	\$19.32	\$18.35
SA-25000-D-1	10001- 25000 Discreet users per year - One (1) year right to use subscription licen	per User	5.00%	\$15.73	\$14.94
SA-50000-D-1	25001- 50000 Discreet users per year - One (1) year right to use subscription licen	per User	5.00%	\$13.52	\$12.84
SA-100000-D-1	50001- 100000 Discreet users per year - One (1) year right to use subscription lice	per User	5.00%	\$11.31	\$10.74
SA-200000-D-1	100001-200000 Discreet users per year - One (1) year right to use subscription lice	per User	5.00%	\$9.88	\$9.39
SA-500000-D-1	200001-500000 Discreet users per year - One (1) year right to use subscription lice	per User	5.00%	\$8.71	\$8.27
SA-600000-D-1	500001-600000 Discreet users per year - One (1) year right to use subscription lic	per User	5.00%	\$6.50	\$6.18
SA-VMA-1	SecureAuth Virtual Appliance - One (1) year right to use subscription license inclu	Lic	5.00%	\$2,600.00	\$2,470.00
SA-HWA-1	SecureAuth Standard Hardware Appliance - One (1) year right to use subscription	Lic	5.00%	\$6,500.00	\$6,175.00
SA-HWHA-1	SecureAuth High Availability Hardware Appliance - One (1) year right to use subsc	Lic	5.00%	\$13,000.00	\$12,350.00
SA-PS	Technical Services	per Hour	2.00%	\$350.00	\$343.00

# Avosys Training, Setup, Support and Technical Services

Avosys Technology offers Architecture, Proof of Concepts, Engineering, Deployment, Security, Project Management and on-going Management and Operational technical support services for its Cloud Infrastructure (laaS), Cloud Platform (PaaS) and Avosys Platform (PaaS) Services. Setup and Migration services are offered at a discounted hourly rate or as a discounted solution bundle.

Tier 1 Helpdesk support is available for Avosys PaaS services at no additional charge. For enhanced services, cloud technical support retainer packages are available for Cloud IaaS, Cloud PaaS and Avosys PaaS Services. Cloud Technical Services may be purchased with or without IaaS or PaaS Cloud Service offerings. Support Retainers are offered at up to 10 percent discount off MSRP. For IT and Cloud technical services requiring dedicated full time personnel staffed at government site, Cloud Technical Services Labor Categories are available at discounted price.

Setup, Training	g and Helpdesk				
	Training: Online Webinar providing orientation to DIR Contract Services Options,				
AVS-TRN1	Comparisons, Cloud Trends				cluded at no cost
	Avosys PaaS Tier 1 Helpdesk: Provide basic support for general questions			Inc	cluded at no cost
AVD-HDS1	related to the cloud interface, cloud availability, and cloud billing.				
	Account Setup for Avosys PaaS – Avosys Managed Workload w/Remote Access				
MCH-Setup1	to Cloud Solution	Hourly	10.00%	\$104.50	\$95.00
	Account Setup for Cloud IaaS and Cloud PaaS - Customer Dedicated Account w/				
DCH-Setup1	Cloud vendor Dashboard orientation	Hourly	10.00%	\$104.50	\$95.00
		,			·
CCH-Setup1	Customized Cloud Solution Setup and Migration	Hourly	10.00%	\$137.50	\$125.00
		riouriy	10.0070	φ107.00	φ120.00
ManagadCuba	Cloud Technical Support – Avosys PaaS				
	sed with Avosys PaaS for Avosys Managed Workloads				
MUST DE PUICHA MCH-CTSP-25		in air Mainth	10.00%	\$3,750.00	¢0.075.00
MCH-CTSP-25	ManagedCube Support Retainer: 8x5 (up to 25hrs/mo)	per Month	10.00%		\$3,375.00
	ManagedCube Support Retainer: 8x5 s(up to 100hrs/qtr)	per Qtr	10.00%	\$14,500.00	\$13,050.00
MCH-CTSP-200	ManagedCube Support Retainer: 8x5 (up to 200hrs/6mo)	per 6 Mo	10.00%	\$27,000.00	\$24,300.00
MCH-CTSP-300	ManagedCube Support Retainer: 8x5 (up to 300rs/yr)	per Yr	10.00%	\$37,500.00	\$33,750.00
CTSP-25	Support Retainer: 8x5 (up to 25hrs/mo)	per Month	5.00%	\$3,750.00	\$3,562.50
CTSP-100	Support Retainer: 8x5 (up to 100hrs/gtr)	per Qtr	5.00%	\$14,500.00	\$13,775.00
CTSP-200	Support Retainer: 8x5 (up to 200hrs/6mo)	per 6 Mo	5.00%	\$27,000.00	\$25,650.00
CTSP-300	Support Retainer: 8x5 (up to 300rs/yr)	per Yr	5.00%	\$37,500.00	\$35,625.00
		1			. ,
<b>Cloud Technic</b>	al Services – Labor Categories				
TSLC-HSM	Helpdesk - Systems Monitoring & Health Check	Hourly	2.00%	\$75.48	\$74.00
TSLC-HCDM	Helpdesk - Client Deployments & Migration Assistance	Hourly	2.00%	\$85.68	\$84.00
TSLC-CAEBA	Cloud Account Executive & Business Analyst	Hourly	2.00%	\$89.76	\$88.00
TSLC-CAO	Cloud Administration & Operations	Hourly	2.00%	\$95.88	\$94.00
TSLC-CCS	Cloud Configuration Specialist	Hourly	2.00%	\$89.76	\$88.00
TSLC-CDM	Cloud Deployment & Migrations	Hourly	2.00%	\$126.48	\$124.00
TSLC-CIAA	Cloud Information Assurance Analyst	Hourly	2.00%	\$89.76	\$88.00
TSLC-CSA	Cloud Security Administrator	Hourly	2.00%	\$120.36	\$118.00
TSLC-CSE	Cloud Security Engineer	Hourly	2.00%	\$146.88	\$144.00
TSLC-CSSD	Cloud Strategy & Solution Design	Hourly	2.00%	\$150.96	\$148.00
TSLC-CNA	Compute & Networking Administrator	Hourly	2.00%	\$89.76	\$88.00
TSLC-CNE	Compute & Networking Engineer	Hourly	2.00%	\$116.28	\$114.00

TSLC-SCDA	Storage & Content Delivery Administrator	Hourly	2.00%	\$126.48	\$124.00
TSLC-SCDE	Storage & Content Delivery Engineer	Hourly	2.00%	\$146.88	\$144.00
TSLC-ASSD	App Services & Software Developer	Hourly	2.00%	\$89.76	\$88.00
TSLC-ASSE	App Services & Software Engineer	Hourly	2.00%	\$110.16	\$108.00
TSLC-PSAA	PaaS Application Administrator	Hourly	2.00%	\$89.76	\$88.00
TSLC-PSAE	PaaS Application Engineer	Hourly	2.00%	\$120.36	\$118.00
TSLC-DA	Database Administrator	Hourly	2.00%	\$110.16	\$108.00
TSLC-DE	Database Engineer	Hourly	2.00%	\$130.56	\$128.00
TSLC-PL	Project Lead	Hourly	2.00%	\$120.36	\$118.00
TSLC-PM	Project Manager	Hourly	2.00%	\$146.88	\$144.00
TSLC-SMEAS	SME – Application Services	Hourly	2.00%	\$146.88	\$144.00
TSLC-SMECN	SME – Compute & Networking	Hourly	2.00%	\$146.88	\$144.00
TSLC-SMESCD	SME – Storage & Content Delivery	Hourly	2.00%	\$171.36	\$168.00
TSLC-SMEDD	SME – Database & Data warehouse	Hourly	2.00%	\$171.36	\$168.00
TSLC-SMEASS	SME – Availability & Scalability Services	Hourly	2.00%	\$191.76	\$188.00
TSLC-SMERDRS	SME – Replication & Disaster Recovery Services	Hourly	2.00%	\$191.76	\$188.00
TSLC-SMECG	SME – Compliance & Governance	Hourly	2.00%	\$228.48	\$224.00
TSLC-CESA	Cloud Enterprise Systems Architect	Hourly	2.00%	\$228.48	\$224.00
TSLC-CESA	Cloud Enterprise Solutions Architect	Hourly	2.00%	\$252.96	\$248.00
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